

**J. R. CANNON**

1885—Born on farm near Kirkwood, Del., December 1.  
 1891-1896—Attended country public school.  
 1896-1898—Worked on farm with father.  
 1898-1906—Attended Goldney College winters at Wilmington, Del., taking up a business and bookkeeping course. Graduated June, 1906.  
 1906-1909—Worked on farm until January, 1909.  
 1909-1913—Secured a position as mill-clerk with the Chase F. Field Lumber Co. of Philadelphia, Pa., remaining there until 1913, at which time I was cashier and pay master.

1913-1915—Accepted a position with the S. S. Krueger Co. at \$12.00 per week and reported for duty at No. 25, Springfield, Mass., on December 7. Trained there until March, 1915. Finished training, March and April, in Brooklyn, N. Y.

1915-1918—May, 1918, accepted the management of No. 110, Lowell, Mass., and have successfully managed the business.

**OLIVER L. SMELTZER**

1890—Born on farm, York County, Pa., of Pennsylvania Dutch parents.  
 1896-1897—Attended country school.  
 1897-1910—Attended Millerville State Normal school, Millerville, Lancaster County, Pa.  
 1910-1912—Taught country school in winter, worked on father's farm in summer.  
 1912—Started to work for S. S. Krueger Co. in No. 24, Harrisburg, Pa.  
 1913—Transferred to No. 28, Baltimore, Md.  
 1914—Married Miss Evelyn B. Shesley, Baltimore, Md.  
 1915—Transferred to No. 91, Scranton, Pa.  
 1918-1920—Manager of store No. 111, Pittston, Pa.